

REINHOLD ENVIRONMENTAL[®]



2025 Reinhold/PCUG Round Table Presentation

Hosted by AEP and Buckeye Power

in The Hilton Columbus Polaris Hotel, Columbus, OH

on June 23-24, 2025

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Coal to Gas Economics

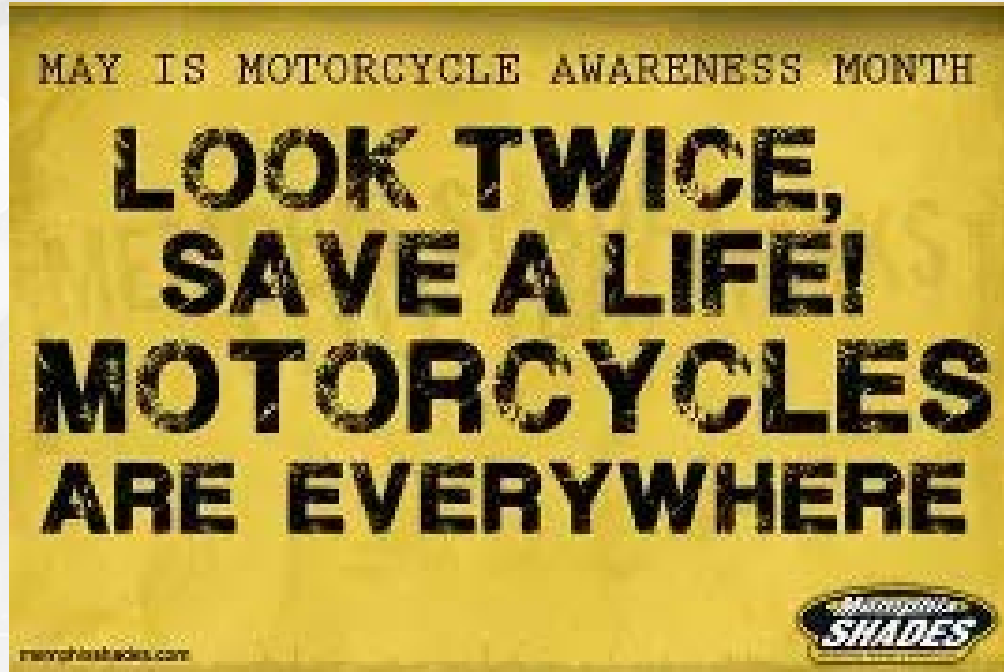
John Koslosky

Senior Director, Sales & Business Development

June 24, 20205

Safety Minute

DON'T BE A DISTRACTED DRIVER



**COAL, OIL or GAS,
The B&W
CYCLONE
FURNACE**

CONVERTS TO ANY FUEL WITH "PUSH-BUTTON" SIMPLICITY

"Fuel bargains" are always being sought by alert operators of industrial and utility power plants so they can produce power as cheaply as possible.

Although their boilers may be designed basically for a specific fuel, quick conversion of firing equipment from one fuel to another is also an essential factor in taking full advantage of fuel availability. Otherwise, costly, time-consuming changes may eliminate the expected economic gain, or may be a disadvantage in an emergency.

If it is important in your power plant operations to be able to take instant advantage of availability of different fuels, the Cyclone Furnace will be of special interest to you. Originally designed to make it possible for power plants to burn coal more easily and with greater efficiency, the Cyclone Furnace has also proved

to be an excellent means of burning oil and gas. And the change-over from one fuel to another is made with "push-button" simplicity.

So . . . whether your initial fuel for steam generation is to be coal, with the thought of future conversion to oil or gas . . . or whether you want to start out equipped to burn all three fuels, when any one is economically available, the Cyclone Furnace can do your job with less equipment, less building volume, and less labor than is possible with other systems of firing.

Fuel flexibility is only one of the many reasons why the Cyclone Furnace is being used to fire some of the world's largest and most efficient boilers. We will be happy to discuss its many other features that may have direct benefit for you. The Babcock & Wilcox Company, Boiler Division, 161 E. 42nd Street, New York 17, N.Y.

BABCOCK & WILCOX
BOILER DIVISION

© 1954 Babcock & Wilcox Co.

What's old is new, Fortune Magazine Advertisement from 1950's

....

"...taking full advantage of fuel availability"

"Fuel bargains are always being sought by plant operators..."

Time-line of Gas Firing for Utility Power Applications

- ▶ 1950's: Initial use of natural gas in OEM design and supplied steam cycle power plants
- ▶ 1970s-1980's: Volatile and cyclical natural gas commodity prices
 - Base load – coal and nuclear assets
 - Natural Gas simple-cycle peakers
 - Investment in GT Combined Cycle plants begins
- ▶ 1990's early 2000's: Stabilization of NG pricing
 - Smaller Utility Steam Cycle Plants convert to NG (in lieu of AQCS or shutdown)
 - GT Power Investment and Growth
- ▶ Current
 - Wind and Solar have disrupted base load operating approaches
 - Ash and CO2 pressures impact coal use horizons
 - GT and simple cycle investment to meet growth curve expectations (bridge fuel)
 - Larger Utility Coal fired plants seeking natural gas additions, conversions and re-starts
 - Growth expectations in power demand ahead (datacenters most notably)

Economic Considerations in a Coal to Natural Gas Addition or Conversion

- ▶ Fuel costs
- ▶ Expense to get natural gas to the site
- ▶ Operation & Maintenance (O&M) expenses
- ▶ Capital costs
- ▶ Heat rate and efficiency
- ▶ Other considerations:
 - Start-up time
 - Fuel flexibility/natural gas curtailment
 - Emissions and AQCS

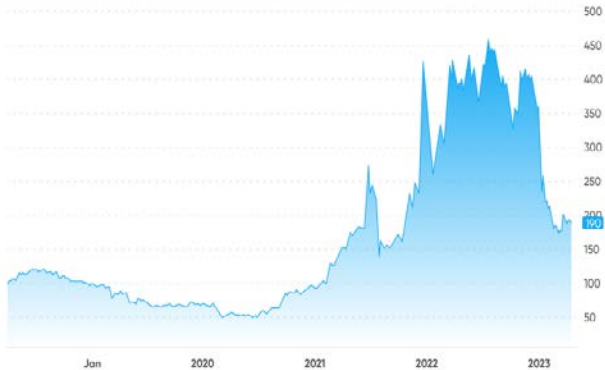


Bituminous Coal and Natural Gas Pricing History

The current price of US Bituminous Coal = \$106.6/Ton
This equates to \$4.28/MMBTU

The current price of NG at the Henry Hub is \$3.90/MMBtu

THERMAL COAL 5-YEAR PRICE CHART

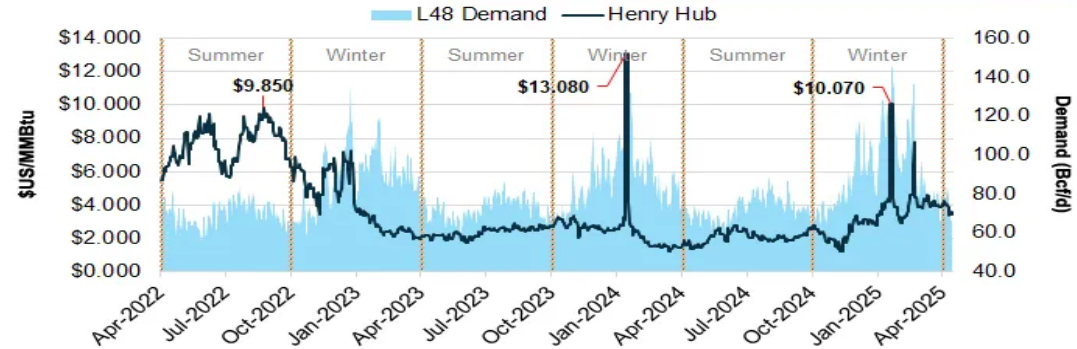


Past performance is not a reliable indicator of future results

Source: Trading Economics

NGI's Henry Hub Daily Natural Gas Price & US Lower 48 Demand

NGI



Source: NGI's Daily Gas Price Index, Wood Mackenzie data

*Cost data as of 6/20/2025

Industry Commentary on Coal versus Gas Costs

- Coal prices are expected to remain flat in the \$2.4/mmbtu range nominally
 - Sub-bituminous at the low end (\$1.03/mmbtu)
 - Bituminous at the higher end (\$4.28/mmbtu)
 - The above prices are exclusive of delivery costs
- Natural Gas prices are projected above \$4/mmbtu for the next three years on average due to increased power demand being met by NGCC plants (existing and new) and increased LNG export terminals being built
- Lazard puts the marginal cost of power generation (no debt service) for an existing plant at \$31/mwh for coal (\$1.47/mmbtu coal) and \$24/mwh for gas (\$3.45/mmbtu NG).
 - This conclusion presumes costs over and above fuel of less than \$1/mwh for gas and nearly \$15/mwh for coal.

Range of Fuel Cost Calculations Coal versus Gas

Gas price = \$3.90/MMBtu

Combined Cycle

- ▶ Heat Rate = 7,200 BTU/KW hr
- ▶ Fuel Cost: $\$3.90 \times 7.2 = \$28.08/\text{MWhr}$

Steam Cycle/Simple Cycle

- ▶ Heat Rate = 10,750 BTU/KW hr
- ▶ Fuel Cost: $\$3.90 \times 10.75 = \$41.925/\text{MWhr}$

Bituminous Coal price = \$4.28/MMBtu

- ▶ Heat Rate = 10,500 BTU/KW hr
- ▶ Fuel Cost: $\$4.28 \times 10.5 = \$44.94/\text{MWhr}$

Sub Bituminous Coal price = \$1.03/MMBtu

- ▶ Heat Rate = 10,500 BTU/KW hr
- ▶ Fuel Cost: $\$1.03 \times 10.5 = \$10.8/\text{MWhr}$

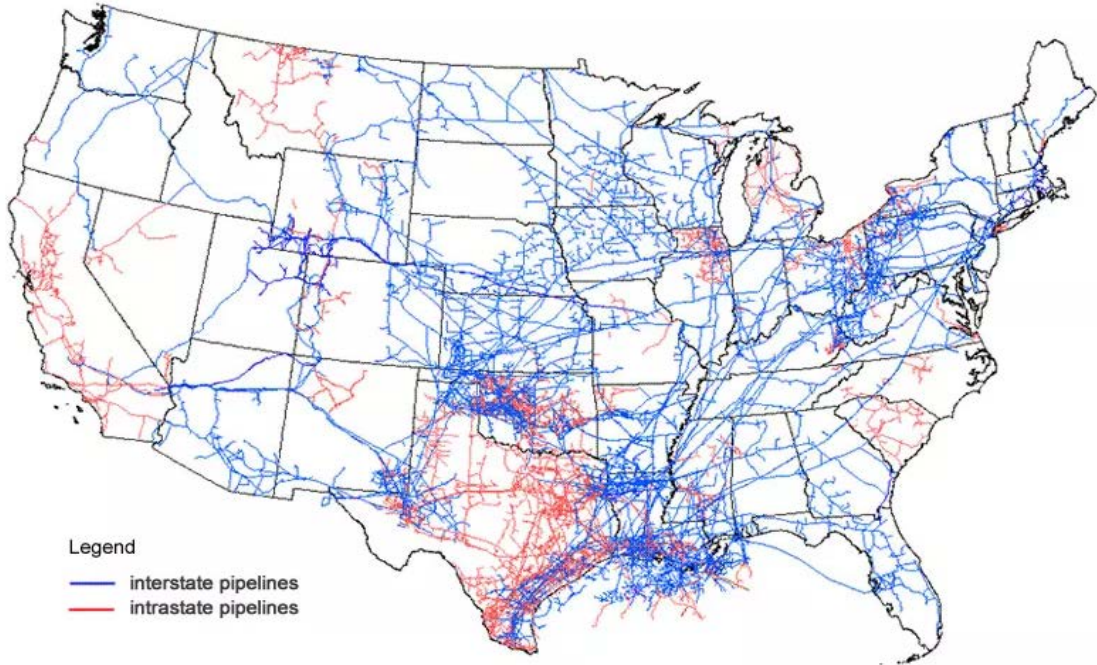
Against the Capital Needs of the Project

- **Do we need to get gas to the site?**
- **How much will the project cost to implement?**
- **Operations and Maintenance Differences?**



Getting Natural Gas to My Site

Map of Gas Supply Pipelines in the United States



Copyright©unitedstatesmaps.org

Cost of a Pipeline

- ▶ Historically, \$1 million per mile rule of thumb
- ▶ Anecdotally, instances of current pricing at \$10 million per mile
- ▶ Noted current experience at \$3 million to \$4 million per mile

Capital Costs

Steam Cycle – Existing Unit Retrofit

- ▶ \$50 to \$200 per KW
 - 3-year concept to completion
 - \$75 to \$100 per KW range suitable for most projects
- ▶ Variability in costs, driven by the complexity of the retro-fit
 - Unit performance needs/fixes
 - Control Approach
 - Automation and Redundancy
 - Unit condition
 - Demolition

Gas Turbine – New Build

- ▶ Simple Cycle - \$1000-\$1100 per KW
 - 5-year concept to completion
- ▶ Combined cycle – \$1500-1700 per KW
 - 5-year concept to completion

EXPANDING PROCURMENT TIMELINES AND COSTS

Operations and Maintenance

Gas Conversion vs. Gas Addition

Gas Conversion

- ▶ Elimination of coal handling; coal yard, pulverizer maintenance and AQCS scrubbers (and possibly SCR)
- ▶ Theoretical 90% staff reduction, with actual results dependent on other factors such as taking on other functions and demographic/turnover planning.

Gas Addition

- ▶ Keep and maintain coal and AQCS capabilities
 - Full-time,
 - Or via supplemental workforce when needed



Other Considerations

Start up time – Idle to Full Load

- Coal Steam Cycle – 2 days, nominally
- Gas Steam Cycle – 1 day, nominally
- Simple Cycle – less than an hour, nominally

Fuel Flexibility/Natural Gas Curtailment

- Should coal-firing capability be maintained versus a gas conversion?
- Staffing – how are coal yard; mill maintenance and AQSC (scrubber/precipitator/baghouse) operational capabilities maintained?

Emissions and AQCS

- SCR operation
- FGR for NO_x control and/or unit performance
- Permitting
 - Very “local”
 - Repowering typically to new unit levels





Gas Turbine Build Considerations

Tony Gerstenberger, P.E.

- New Gen. and Oversight Eng. Mgr

WHAT ABOUT NEW GAS TURBINE BUILDS?

Plan, Plan, Plan!

Aligned to Integrated Resource Plans → Does this still work?
Interconnection, Regulatory, OEM Lead Times drive planning 4-6
years ahead of COD

Where?

Site feasibility

What?

Technology and configuration?

How?

Interconnection

With whom?

Construction strategy



Green Country Natural Gas Plant
795MW CCGT, Jenks, OK
– Photo Credit, www.psoklahoma.com

WHAT ABOUT NEW GAS TURBINE BUILDS?

Where?

- Site selection considerations
 - Greenfield vs brownfield
 - Environmental Site Assessment / Critical Issues Analysis
 - Gas and water availability

What?

- Equipment lead times
 - Gas Turbines and GSU – 36-48 months and getting longer
- Technical Options
 - Configuration – SCGT, CCGT 1x1 single/multi-shaft, 2x1, 3x1, F, H, J class
 - Fuel alternatives and environmental contemplation- Fuel Oil, Carbon Capture, Hydrogen
 - Plan for expansion or conversion → SCGT to CCGT
 - Power Augmentation – Evap Cooler, Wet Compression, Duct Firing



Dresden Power Plant
580MW CCGT, Dresden, OH
- Photo Credit, AEP internal photo archive

WHAT ABOUT NEW GAS TURBINE BUILDS?



How?

Interconnection

Application timeline – Reuse, Expedited, Normal Path

Station expansion or new build and network upgrades

Large Load Customer

Power Quality
Behind Meter?

With Whom?

Labor Strategy

Multi-prime
EPC

Solve with creative strategic partnerships?

Build Costs (Installed Cost \$/kw)

SCGT - \$1000-1100/kw

CCGT - \$1500-1700/kw

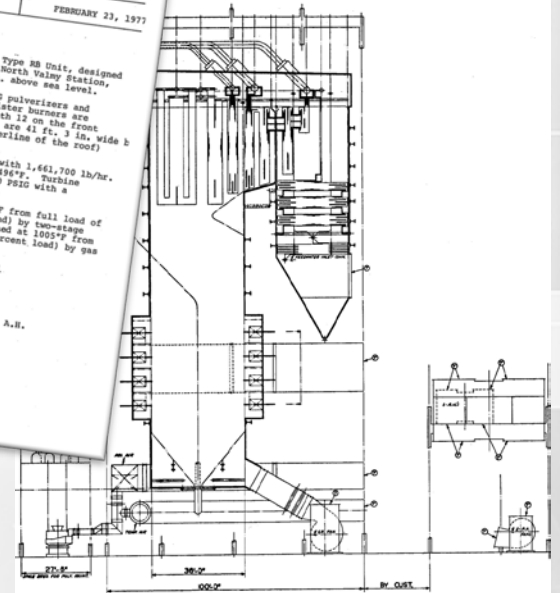
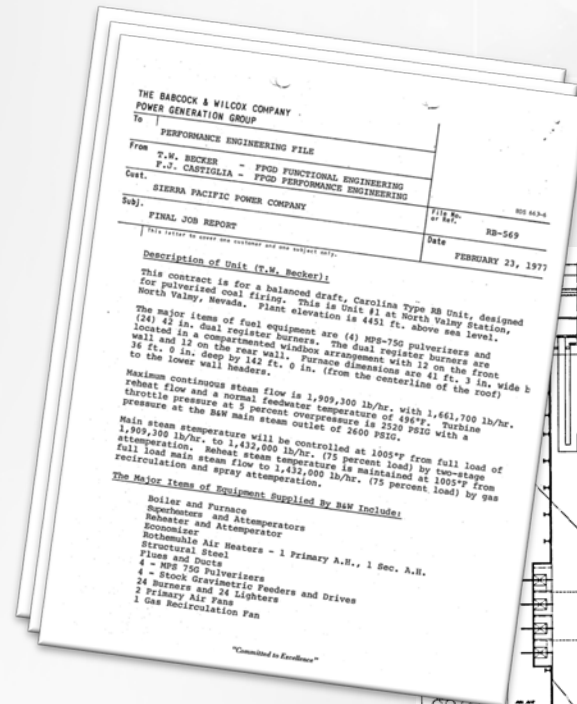
Source - Appalachian Power 2025 Renewable Portfolio Standard Plan

Key Take-Away

- Long lead equipment and activities drive need for planning
 - Strategic Partnerships
 - Creative Contracting
 - Regulatory Pre-approval
- All natural gas options are part of the solution

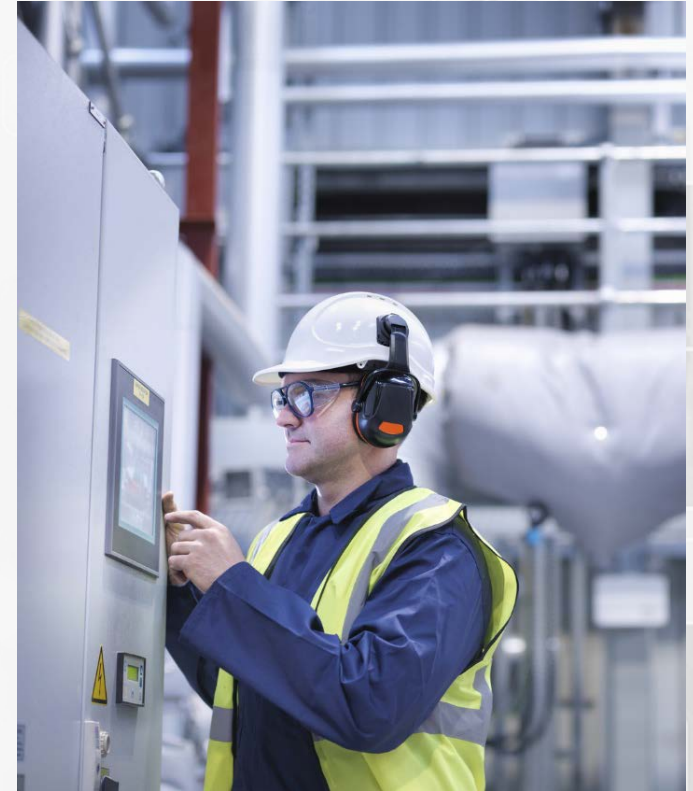
Technical Considerations in Coal to Natural Gas Conversions

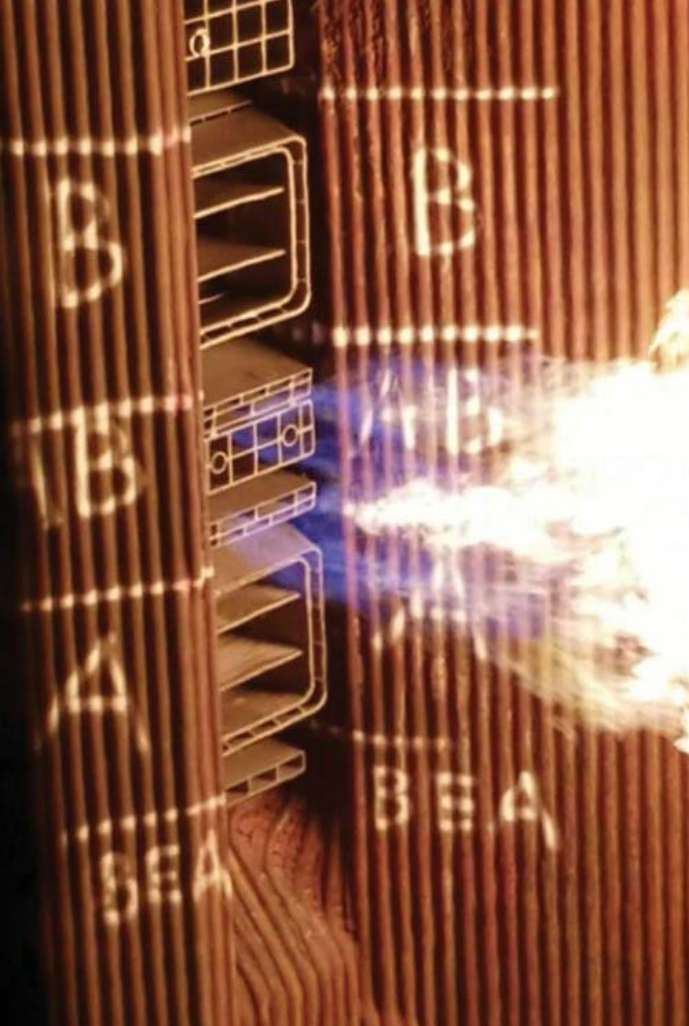
- ▶ Coal-fired units were historically designed around a “spec fuel,” but with notable robustness, conservatism and flexibility. In addition, over the years, many have been modified to consider changes in coal and optimize operations.
- ▶ The switch from coal to natural gas has these inherent changes in steam generator performance:
 - Lower efficiency/higher firing rates (BTU/hr)
 - Lower flue gas mass flow (no ash or moisture in the fuel)
 - Elimination of fuel-conveying primary air
 - No need for mill-out maintenance considerations (fewer burners)



Technical Considerations in Coal to Natural Gas Conversions

- ▶ In many, circumstances, the robustness and conservatism in the coal-fired steam generating unit's design allows for the fuel switch without concerns beyond the addition of combustion equipment, fuel delivery (valve trains) and DCS modifications.
- ▶ However, the unit should be evaluated for the following items to provide an effective design arrangement and avoid potential limitations:
 - Cleanliness based on operating data
 - FEGT
 - Burner elevation and number of burners to be converted
 - Convection pass metals
 - FD/ID fan capacity and re-use of primary air
 - Stack Temperature – WFGD quench
 - Hopper-bottom (decommissioned ash handling)
 - Emissions - NOx
 - Existing OFA/convert the upper burner elevation
 - FGR
 - Re-use of existing SCR





Steam Cycle Coal-to-Gas Heat Rate Impacts

- ▶ Although natural gas is a lower-CO₂ generating fuel in comparison to coal, it is a less-efficient burning fuel.
 - CH₄ – Heat of Vaporization
 - 4% Efficiency Loss, Nominally
- ▶ Some of the fuel firing inefficiency can be regained through de-commissioning of parasitic power demands: such as pulverizers, PA fans, and scrubbers.

Summary

	Cost of gas to site	Operations and Maintenance	Capital Cost (\$/kW)	Heat Rate (BTU/kWhr)	Idle to Full-Load
GAS ADDITON TO COAL	\$3 million to \$4 million per Mile (+)	\$\$\$\$	\$50 to \$200	8000 to 10000	2-days
GAS CONVERSION FROM COAL		\$\$	\$50 to \$200	9000 to 11000	1-day
SIMPLE CYCLE		\$	\$1,000-\$1,100	9500-11000	<1 hour
COMBINED CYCLE		\$\$	\$1,500-\$1,700	6000-7500	< 1 day

